

Package ‘IncrementalityTEST’

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Title Analyze Incrementality Experiments

Version 0.1.1

Description Tools for calculating commerce metrics, pairing treatment and control results from A/B testing experiments, estimating incremental effects, and quantifying uncertainty with Student's t and nonparametric bootstrap confidence intervals. Includes validation helpers, a high-level analysis workflow, and compatibility functions for the original package interface.

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URL <https://github.com/vkobayashi/IncrementalityTEST>

BugReports <https://github.com/vkobayashi/IncrementalityTEST/issues>

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analyze_incrementality
<i>Analyze an incrementality experiment collection</i>

Description

A high-level workflow that pairs groups, calculates experiment-level differences, and summarizes the overall effect with t and bootstrap confidence intervals.

Usage

```
analyze_incrementality(  
  data,  
  metric,  
  id_col = "experiment",  
  group_col = "group",  
  control = "control",  
  treatment = "treatment",  
  direction = c("treatment-control", "control-treatment"),  
  na_action = c("error", "omit"),  
  conf_level = 0.95,  
  bootstrap_times = 2000L,  
  seed = NULL  
)
```

Arguments

data	A data frame containing experiment, group, and metric columns.
metric	Character scalar naming the metric column.
id_col	Character scalar naming the experiment identifier column.
group_col	Character scalar naming the group column.
control	Value identifying the control group.
treatment	Value identifying the treatment group.
direction	Difference direction: "treatment-control" or "control-treatment".
na_action	How to handle missing metric values: "error" or "omit".
conf_level	Confidence level used by both interval estimators.

bootstrap_times
 Number of bootstrap replicates.
 seed
 Optional bootstrap seed.

Value

An object of class `incrementality_analysis`.

Examples

```
results <- data.frame(
  experiment = rep(LETTERS[1:4], each = 2),
  group = rep(c("control", "treatment"), 4),
  revenue_per_user = c(10, 11, 8, 8.8, 12, 13, 9, 10.5)
)
analyze_incrementality(
  results, "revenue_per_user",
  bootstrap_times = 199, seed = 42
)
```

bootstrap_incrementality

Bootstrap confidence interval for a mean effect

Description

Uses ordinary nonparametric resampling of experiment-level differences.

Usage

```
bootstrap_incrementality(
  x,
  times = 2000L,
  conf_level = 0.95,
  type = "percentile",
  seed = NULL,
  na_rm = TRUE
)
```

Arguments

x
 Numeric vector of differences.
 times
 Number of bootstrap replicates.
 conf_level
 Confidence level between 0 and 1.
 type
 Interval type. Currently percentile intervals are supported.
 seed
 Optional integer seed. The caller's random-number state is restored after the function returns.
 na_rm
 Logical; remove missing values?

Value

An object of class `incrementality_bootstrap`, represented as a list with the estimate, standard error, interval, and bootstrap replicates.

Examples

```
bootstrap_incrementality(c(0.4, 0.8, 0.1, 0.6), times = 199, seed = 1)
```

calculate_metrics	<i>Calculate commerce metrics</i>
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Description

Calculates revenue per user (RPU), buyer rate (BR), average order value (AOV), and transactions per buyer (TPB). Inputs are recycled using base R rules, so the function works with individual totals or equally sized vectors.

Usage

```
calculate_metrics(
  nb_transactions,
  nb_users,
  revenue,
  nb_buyers,
  zero_denominator = c("na", "allow")
)
```

Arguments

<code>nb_transactions</code>	Numeric vector. Number of transactions.
<code>nb_users</code>	Numeric vector. Number of unique users.
<code>revenue</code>	Numeric vector. Revenue.
<code>nb_buyers</code>	Numeric vector. Number of buyers.
<code>zero_denominator</code>	How to handle division by zero: return NA (default) or allow R to return infinite/undefined values.

Value

A data frame with columns RPU, BR, AOV, and TPB.

Examples

```
calculate_metrics(  
  nb_transactions = 11278,  
  nb_users = 297073,  
  revenue = 279480.4,  
  nb_buyers = 10909  
)
```

incrementality_func	<i>Statistic for the bootstrap (legacy interface)</i>
---------------------	---

Description

Statistic for the bootstrap (legacy interface)

Usage

```
incrementality_func(datadiff, indices)
```

Arguments

datadiff	Numeric vector of differences.
indices	Resampled indices.

Value

Mean and estimated variance of the mean.

incrementality_metrics	<i>Calculate commerce metrics (legacy interface)</i>
------------------------	--

Description

This compatibility wrapper returns the same named list as the original package API. New code should generally use [calculate_metrics\(\)](#).

Usage

```
incrementality_metrics(nb_transactions, nb_users, revenue, nb_buyers)
```

Arguments

<code>nb_transactions</code>	Numeric vector. Number of transactions.
<code>nb_users</code>	Numeric vector. Number of unique users.
<code>revenue</code>	Numeric vector. Revenue.
<code>nb_buyers</code>	Numeric vector. Number of buyers.

Value

A named list containing RPU, BR, AOV, and TPB.

Examples

```
incrementality_metrics(11278, 297073, 279480.4, 10909)
```

legacy_helpers	<i>Legacy vector summary helpers</i>
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Description

These small helpers are retained for compatibility. They return NA when all values are missing. `fnFreqDay()` returns the first mode when tied.

Usage

```
fnFreqDay(x)

fnMax(x)

fnAve(x)

fnSum(x)
```

Arguments

`x` A vector.

Value

`fnAve()`, `fnMax()`, and `fnSum()` return a numeric scalar. `fnFreqDay()` returns the name of the most frequent value, as a character scalar.

metric_differences	<i>Pair experiment groups and calculate metric differences</i>
--------------------	--

Description

For every experiment, pairs one control value with one treatment value and computes treatment - control by default. Each experiment must contain exactly one row for each requested group.

Usage

```
metric_differences(  
  data,  
  metric,  
  id_col = "experiment",  
  group_col = "group",  
  control = "control",  
  treatment = "treatment",  
  direction = c("treatment-control", "control-treatment"),  
  na_action = c("error", "omit")  
)
```

Arguments

data	A data frame containing experiment, group, and metric columns.
metric	Character scalar naming the metric column.
id_col	Character scalar naming the experiment identifier column.
group_col	Character scalar naming the group column.
control	Value identifying the control group.
treatment	Value identifying the treatment group.
direction	Difference direction: "treatment-control" or "control-treatment".
na_action	How to handle missing metric values: "error" or "omit".

Value

A data frame with the experiment ID, control and treatment values, and a difference column.

Examples

```
results <- data.frame(  
  experiment = rep(c("A", "B", "C"), each = 2),  
  group = rep(c("control", "treatment"), 3),  
  RPU = c(10, 11, 8, 9.5, 12, 11.5)  
)  
metric_differences(results, "RPU")
```

res_boot	<i>Run a bootstrap (legacy interface)</i>
----------	---

Description

Requires the suggested boot package and returns a boot object.

Usage

```
res_boot(mydatadiff, statisticfunc = incrementality_func, nb_boot = 2000L)
```

Arguments

mydatadiff	Numeric vector of differences.
statisticfunc	Statistic function accepted by <code>boot::boot()</code> .
nb_boot	Number of bootstrap samples.

Value

An object returned by `boot::boot()`.

test_metric	<i>Calculate metric differences (legacy interface)</i>
-------------	--

Description

Compatibility wrapper for datasets containing `iabtest_id` and `abt_group`, where control is coded 0 and treatment is coded 1. It preserves the original convention of control minus treatment.

Usage

```
test_metric(mydata, metric)
```

Arguments

mydata	A data frame containing <code>iabtest_id</code> , <code>abt_group</code> , and the selected metric.
metric	Character scalar naming the metric.

Value

A two-column data frame with `iabtest_id` and `inc_<metric>`.

t_confidence_interval	<i>Student's t confidence interval for a mean effect</i>
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Description

Student's t confidence interval for a mean effect

Usage

```
t_confidence_interval(x, conf_level = 0.95, na_rm = TRUE)
```

Arguments

x	Numeric vector of experiment-level differences.
conf_level	Confidence level between 0 and 1.
na_rm	Logical; remove missing values?

Value

A one-row data frame with the sample size, mean, standard error, confidence level, and lower and upper confidence limits.

Examples

```
t_confidence_interval(c(0.4, 0.8, 0.1, 0.6))
```

t_test_cf	<i>Student's t confidence interval (legacy interface)</i>
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Description

Student's t confidence interval (legacy interface)

Usage

```
t_test_cf(datawithID, confinter = 0.05)
```

Arguments

datawithID	A data frame whose second column contains differences.
confinter	Legacy lower-tail alpha value. For example, 0.05 produces a 95 percent two-sided confidence interval.

Value

A list containing the confidence interval, mean, and standard error.

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